

ConvergeOne Recognized on CRN's 2019 Solution Provider 500 List

BLOOMINGTON, Minn., June 19, 2019 /PRNewswire/ -- [ConvergeOne](#), a leading global IT services provider of cloud collaboration and customer experience technology solutions, announced today that [CRN®](#), a brand of [The Channel Company](#), has once again named ConvergeOne to its 2019 *Solution Provider 500* list. ConvergeOne was recognized for its status as a trusted partner and advisor to more than 11,000 customers, including 73% of Fortune 100 and 53% of Fortune 500 companies.

The annual Solution Provider 500 list ranks the largest North American IT channel partner organizations by revenue. It is the industry standard for recognizing the highest performing technology integrators, strategic service providers, and IT consultants. It is the industry's predominant channel partner list, serving as a valuable resource for technology vendors looking to partner with top solution providers.

ConvergeOne has continually been recognized on the Solution Provider 500 list because of its longstanding customer relationships and customer-centric values. The average tenure of ConvergeOne's top 100 customers is nine years, and it holds a Net Promoter Score of 70, which is more than double the IT services industry average of 33 (as reported by CustomerGauge) and places the company in the NPS category of "Excellent."

"At ConvergeOne, we are proud to be recognized once again on the CRN Solution Provider 500 list, but we are primarily concerned with making our customers the champion," said John A. McKenna Jr., Chairman and Chief Executive Officer, ConvergeOne. "Our focus has always been on delivering innovative solutions and experiences that transform our customers' businesses and help them become leaders in their industry. This recognition is a testament to our commitment to continuing to build and deepen our relationships with new and existing customers."

"The companies on this year's list represent an incredible combined revenue of \$320 billion, a sum that attests to their success in staying ahead of rapidly changing market demands," said Bob Skelley, CEO of The Channel Company. "Congratulations to the solution provider organizations leading the way in digital transformation and the latest technology services."

The complete 2019 *Solution Provider 500* list is available online at www.CRN.com/SP500 and a sample from the list will be featured in the June issue of CRN Magazine.

About ConvergeOne

Founded in 1993, ConvergeOne is a leading global IT services provider of cloud collaboration customer experience and technology solutions for large and medium enterprises with decades of experience assisting customers to transform their digital infrastructure and realize a return on investment. Over 11,000 enterprise and mid-market customers trust ConvergeOne with collaboration, enterprise networking, data center, cloud and cybersecurity solutions to achieve business outcomes. Our investments in cloud infrastructure and managed services provide transformational opportunities for customers to achieve financial and operational benefits with leading technologies. ConvergeOne has partnerships with more than 300 global industry leaders, including Avaya, Cisco, IBM, Genesys and Microsoft to customize specific business outcomes. We deliver solutions with a full lifecycle approach including strategy, design and implementation with professional, managed and support services. ConvergeOne holds more than 6,300 technical certifications across hundreds of engineers throughout North America including three Customer Success Centers. More information is available at convergeone.com.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelcompany.com

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