ConvergeOne Named to CRN's Debut IoT Innovators List

IT Technology Leader Recognized for Breakthrough IoT Solutions

EAGAN, Minn., Oct. 20, 2017 /PRNewswire/ -- ConvergeOne, a leading global IT services provider of collaboration and technology solutions, today announced that $\underline{\mathsf{CRN}}_{\,\,\mathbb{B}}$, a brand of $\underline{\mathsf{The}}$ Channel Company, has honored ConvergeOne with a 2017 IoT Innovators award. CRN's newest awards program, IoT Innovators recognizes North American solution providers and systems integrators whose design and implementation of breakthrough solutions place them at the forefront of the IoT revolution.

ConvergeOne is a leading IT services provider of collaboration and technology solutions for large and medium enterprises. ConvergeOne serves customers through its comprehensive engagement model which includes the full lifecycle of services from consultation and design through implementation, optimization, and ongoing support. ConvergeOne's deep technical expertise enables the Company to deliver complex, multi-vendor solutions across a number of delivery models including on-premise, in private, hybrid and public cloud environments as well as its own proprietary ConvergeOne Cloud.

"ConvergeOne is honored to be among the first recipients of the new 2017 CRN IoT Innovators award," saidJohn A. McKenna Jr., Chairman and CEO, ConvergeOne. "ConvergeOne employs a customer-centric philosophy to solve our clients' complex IT needs with innovative technology offerings through a culture of locally empowered employees, delivering best-in-class, multi-vendor services and solutions."

"The solution providers and systems integrators on our first-ever CRN IoT Innovators list are confidently leading the channel into the exciting, opportunity-rich new era of IoT," said Robert Faletra, CEO of The Channel Company. "Each of these ambitious companies has brought to market a complex and cutting-edge integration of platforms, software tools and technologies, managing the entire process from design to deployment. Their remarkable IoT innovations are paving the way for an unprecedented level of global interconnectivity that will transform the way we live and work."

The IoT Innovators list was announced at the IoTConnex Virtual Conference (www.iotconnex.com) on October 18, 2017 and featured on CRN.com at crn.com/loTInnovators.

About ConvergeOne

Founded in 1993, ConvergeOne is a leading global IT service provider of collaboration and technology solutions for large and medium enterprise with decades of experience assisting customers to transform their digital infrastructure and realize a return on investment. Over 8,000 enterprise and mid-market customers trust ConvergeOne with collaboration, enterprise networking, data center, cloud and security solutions to achieve business outcomes. Our investments in cloud infrastructure and managed services provide transformational opportunities for customers to achieve financial and operational benefits with leading technologies. Uniquely positioned, ConvergeOne has partnerships with more than 300 global industry leaders, including Avaya, Cisco, IBM, Genesys and Microsoft to customize specific business outcomes. We deliver solutions with a full life cycle approach including strategy, design and implementation with professional, managed and support services. ConvergeOne holds more than 2,600 technical certifications across hundreds of engineers throughout North America including three Network Operations Centers. More information available at www.convergeone.com.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequaled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com.

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