ConvergeOne and Source One Co-Host IT Risk and Program Management Webinar for Customers

ConvergeOne Program Management and Source One Offer Webinar for Free Download

EAGAN, Minn., April 27, 2015 /<u>PRNewswire</u>/ -- Continuing to expand their reach with industry leaders and cutting-edge service providers, ConvergeOne Program Management and Source One Management Services are pleased to offer a recent webinar for free download. Co-hosted by the two companies, "Managing IT Supplier Risk: The Critical Roles of Strategic Sourcing and Program Management" emphasizes the importance of strategic sourcing as a core program management function in identifying, managing and executing IT requirements. The webinar includes insight into key activities and processes underpinning IT supplier risk management and program management as a whole.

"When companies outsource to an IT supplier, they open the door to many risks — security, process management, project delays and even loss of vital information," according to webinar co-host Adam Cooperman, Vice President at ConvergeOne and leader of the <u>ConvergeOne Program Management</u> team. Therefore, the webinar also emphasizes how combining strategic sourcing and program management helps to ensure that IT enables the efficient execution of business processes across organizations.

Webinar co-host David Pastore, Director of IT Strategic Sourcing at <u>Source One</u>, added, "This topic is particularly relevant today with IT groups managing business processes that were previously completely foreign and supporting technologies that are totally new to the organization."

ConvergeOne Program Management and Source One Management Services often partner to meet customer needs, including providing education and training. The recent webinar was presented through NACR, a ConvergeOne company, and its Center of Excellence for Learning and Development (COE), and is available for free download through the <u>ConvergeOne</u>, <u>NACR</u> and <u>COE</u> websites. To access this webinar and others, visit: <u>http://www.nacr.com/category/archived-webinars/</u>

"Source One is delighted to be collaborating with the ConvergeOne team and NACR to present this topic," said Pastore. "It's a great opportunity to remind professionals that program management best practices, and coordination with strategic sourcing, helps to avoid common pitfalls and ensure a company's success in managing IT."

About ConvergeOne

ConvergeOne designs, builds and delivers end-to-end, integrated solutions including communications, collaboration, contact center, data center and server/storage consolidation and management, and consultative, managed and professional services, as well as project financing through ConvergeOne Capital. The company maintains strategic partnerships with more than 100 global industry leaders including Avaya, IBM, Cisco and Microsoft.

ConvergeOne is headquartered in Eagan, MN. The ConvergeOne family of companies includes ConvergeOne Technology, ConvergeOne Program Management, ConvergeOne Advanced Services, ConvergeOne Collaboration and NACR, A ConvergeOne Company.

ConvergeOne joined the Clearlake Capital Group, L.P., portfolio in June 2014. A leading investment firm, Clearlake provides companies with patient, long-term capital and operational expertise. The firm is differentiated by its industry-focused approach, deep relationships and significant sector expertise across various industry categories including business services, communications, consumer product/retail, defense and public safety, energy/power, healthcare, industrials, media and technology.

For more information, visit www.converge-one.com.

About Source One

Source One Management Services, LLC, is the leading supply chain, strategic sourcing, and procurement services consulting firm. For over twenty years, we've used strategic sourcing to optimize sustainable and competitive advantages in any industry and category. Our experienced sourcing professionals supplement clients' internal staff to improve supplier relationships, control spend, optimize budgets, and increase the efficiency of operations through best practices, innovative technologies, and unmatched market intelligence. Our ongoing monitoring and audit processes further ensure that savings remain competitive and sustainable.

Source One's Strategic Sourcing process develops a secure and responsive supply base that is capable of providing quality, delivery, costs, technologies, flexibility, and services to meet our client's current and future business needs. We have strategic sourcing solutions for businesses of all sizes, from the small to the mid-

market and including the Fortune 500. Every year, we experience strong growth in service offerings, partners, and resources. In 2014, we expanded with the opening of our Chicago office to better service our clients and prospects in the Midwest region. For more information on Source One Management Services, visit us on the web at <u>www.sourceoneinc.com</u>.

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