C1 MediaRoom

ConvergeOne Welcomes New CFO

Marc Vassanelli Joins Team at Leading Solutions Integration Company

EAGAN, Minn., March 29, 2012 /PRNewswire/ -- Marc Vassanelli has joined ConvergeOne, a leading national provider of integrated data, communications, collaboration, and customer interaction solutions, as its Chief Financial Officer. John McKenna, CEO and Chairman of the company, made the announcement today.

"Marc's entrepreneurial acumen, his impressive financial experience, and his ability to provide strategic analysis from a financial perspective will enable ConvergeOne to continue to grow and provide additional service to our clients while continuously improving our operating performance."

ConvergeOne is one of the leading solution integrators in the United States, with operating companies and locations across the country. It has a strong reputation as a single source for cost-effective, end-to-end solutions, from initial design and in-market implementation through ongoing consultation, management, and technical support across the spectrum of telephony, data, and unified communications.

As CFO of ConvergeOne, Marc is responsible for managing all aspects of financial planning, assessment, and reporting, including supervising all finance and accounting operations across ConvergeOne; quantifying key drivers of financial performance; and managing working relationships with equity partners and banks. In addition, the IT and Legal departments will report to Marc.

Marc was previously the CFO and Chief Integration Officer of Equiniti Group, a $510m revenue UK market leader in business process outsourcing (BPO) and a portfolio company of Advent International. In these roles he led the revenue and profitability growth of the Equiniti business, partnered with the senior team to further develop the Equiniti Group strategy, assessed strategic benefits of acquisitions and then integrated acquisitions to exceed targeted financial performance.

Prior to this Marc was the Marsh EMEA CFO for Marsh, a global leader in insurance broking and risk management solutions and services and a subsidiary of Marsh & McLennan Companies. In this role he led the revenue and profitability growth of the $1.6B revenue business with operations in 50+ countries and assessed the benefits of strategic acquisitions and divestments across the EMEA product portfolio and corporate structure.

Marc's previous roles include strategy, operational and financial roles in private equity, consulting and banking working across many industries. He has a MBA in Finance and Strategic Management from the Wharton School, University of Pennsylvania, and a B.S. in Marketing, Magna Cum Laude, from the University of Maryland.

"ConvergeOne's leading market position and talented colleagues provide an excellent platform to leverage the company's impressive solutions and services to further strengthen and grow its market position and customer satisfaction. I am excited to be joining ConvergeOne as its Chief Financial Officer."

ConvergeOne is an expert in guiding businesses as they migrate from traditional standalone systems to fully integrated communications networks. Its operating companies include NACR Inc. (www.nacr.com), the leading independent integrator of best-in-class communications, collaboration, and customer interaction solutions; S1 IT Solutions (www.chooseS1.com), a strategic technology partner specializing in infrastructure, virtualization, and optimization of customer computing environments, NorthPark Group (www.northparkgroup.com), an IT specialty consulting firm; and SimpliCTI (www.simplicti.com) a systems integrator and software developer focused on contact centers.

For more information, visit **www.converge-one.com** or contact the individual ConvergeOne companies.

About ConvergeOne

ConvergeOne, headquartered in Eagan, MN, is the leading independent integrator of data, communications, collaboration, and customer interaction solutions and services. As a critical link between OEMs and end users, the company provides essential consulting and project management services related to custom design, installation, implementation, and maintenance of best-in-class data and communication solutions. Through its nationwide family of solution integrators, ConvergeOne offers a "one-stop" destination for its broad spectrum of valued customer relationships, providing in-depth technical expertise and total solution focus. Custom services include converged networks and unified communication solutions, call centers, system design, implementation, integration, maintenance, data storage and archiving, and other professional services, primarily for mid-sized and enterprise businesses. For more information, visit **www.converge-one.com** .

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