# ConvergeOne Announces Letter of Intent to Purchase Juma Technology

## Acquisition Would Expand NACR Northeast Region and Expert Resources

EAGAN, Minn., Sept. 23 /PRNewswire/ -- ConvergeOne, LLC, one of the largest independent Value Added Solutions Providers (VASPs) in the United States, has signed a Letter of Intent to purchase the systems solutions and maintenance business of Juma Technology (OTC Bulletin Board: JUMT), a telecommunications and IT systems integrator based in Farmingdale, NY. The announcement was made today by John McKenna, Chairman and CEO of ConvergeOne, which is based in Eagan, MN. Juma's intellectual property and software division, which operates as Nectar Services Corp., is not part of the sale.

"With our strategy of investing in and developing technology companies that demonstrate strong viability and industry leadership, we are excited about the prospect of bringing Juma Technology into our organization," according to John McKenna, CEO of ConvergeOne. "This acquisition would enhance our ability to drive business growth and deliver more value for customers seeking the latest technology solutions and services."

An Avaya Platinum BusinessPartner with a strong presence in New York, Juma specializes in converged voice and data network deployments, and is experienced in multivendor technologies including Avaya, Cisco, Juniper Networks, Extreme Networks, Plantronics, Polycom, and others. Juma engineers have earned high levels of certification to support a wide range of equipment, software, and managed services.

As the process continues on course, the acquisition could be finalized before the end of 2010 and would merge Juma's resources into NACR — a ConvergeOne operating company that is also based in Eagan and is the largest Avaya BusinessPartner worldwide.

"We believe that NACR is an excellent home for the Juma systems integration business," said Anthony M. Servidio, CEO of Juma Technology. "This is a great opportunity for Juma to thrive under the umbrella of NACR while enabling us to turn our full focus on our Nectar software division, which will now operate as its own stand alone enterprise."

"With their impressive experience, certifications, and skills, the people of Juma would be a great addition to NACR — putting more resources on the ground in our Northeast Region and further strengthening our ability to serve our customers there," said Tom Roles, President and CEO of NACR. "In turn, Juma staff and their customers would be able to take full advantage of all the resources NACR offers as a leading nationwide provider of communications solutions and services."

Among those resources are state-of-the-art product preconfiguration, staging, and testing through the NACR Performance Readiness Center®; customer training and development through the NACR Center of Excellence for Learning and Development; and Service and Support Centers (SSCs) featuring high-tech network monitoring capabilities.

ConvergeOne specializes in the IP telephony and convergence market, offering national reach, in-depth technical expertise, total solution focus, and hands-on service. In addition to NACR, the ConvergeOne companies include S1 IT Solutions (Boise, ID). To learn more about ConvergeOne and its companies, visit www.converge-one.com.

### About ConvergeOne, LLC

ConvergeOne, headquartered in Eagan, MN, is a leading Value Added Solutions Provider (VASP), serving as a critical link between OEMs and end users providing essential consulting and project management services related to custom design, installation, implementation, and maintenance of communication solutions. ConvergeOne, through its family of national VASPs, offers a "one-stop" destination for its broad spectrum of valued customer relationships, providing in-depth technical expertise and total solution focus. Custom services include converged networks and unified communication solutions, call centers, system design, implementation, integration, maintenance, data storage and archiving and other professional services primarily for mid-sized and enterprise businesses. For more information, visit <a href="https://www.converge-one.com">www.converge-one.com</a>.

#### **About NACR**

With offices nationwide, industry award-winning NACR (Eagan, MN) is a certified Avaya Connect Platinum Partner, seven-time Avaya BusinessPartner of the Year, and a leading provider of communications solutions for businesses. Its highly trained and experienced team, with more than 300 industry-recognized certifications, delivers proven, scalable, cost-effective solutions tailored to a customer's end-to-end needs, from sales through

ongoing support. Using sophisticated processes, advanced tools, and two high-tech Network Operations Centers (NOCs), NACR provides comprehensive monitoring and managed services for multivendor infrastructures. And to help customers keep pace with changing technology and business needs, the NACR Center of Excellence for Learning and Development provides training and educational opportunities. For more information, call **1-888-321-NACR** (6227) or visit <a href="https://www.nacr.com">www.nacr.com</a>.

## **About Juma Technology**

Juma Technology Corp. provides advanced IP Convergence solutions that integrate voice, data and video applications. Juma's IP Convergence solutions enable companies to increase productivity, enhance mobility and create significant cost savings. Juma has been recognized as an industry leader in providing integrated business communications and services, helping customers leverage network convergence to achieve their business goals.

SOURCE ConvergeOne, LLC

For further information: Scott Sund, Vice President of Marketing of NACR, 1-800-431-1333, ext. 2502, ssund@nacr.com; or Melissa Nacerino, Director of Marketing of Juma Technology, +1-646-291-8264, mnacerino@jumacorp.com

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