

ConvergeOne Named 2017 Service Partner of the Year by Avaya

EAGAN, Minn., Feb. 6, 2018 /PRNewswire/ -- ConvergeOne, a leading global IT services provider of collaboration and technology solutions, announced today that Avaya has named ConvergeOne 2017 Service Partner of the Year. Avaya announced the award last week during Avaya ENGAGE 2018 in New Orleans, Louisiana.

ConvergeOne was recognized in Avaya's January 29, 2018 announcement.

Service Partner of the Year

ConvergeOne is a single-source provider for IT needs, from phone systems and computer networks, to hardware and application development. Following up last year's wins for Avaya Service Partner of the Year and Overall Partner of the Year, ConvergeOne again delivered incredible results in 2017 that include best-in-class retail, wholesale, co-delivery on-time renewal rate, and percent of upgrades sold with retail maintenance. The company also had outstanding success positioning Avaya solutions to our customers through upgrades and greenfield opportunities that resulted in the overall growth of its maintenance base.

"As one of Avaya's largest partners, ConvergeOne has demonstrated tremendous growth in professional and managed services with superb renewal rates, excellent customer retention and delivery metrics that demonstrate their dedication and customer focus," said Gary Levy, Vice President, US Channels, Avaya.

"Being honored with the 2017 Service Partner of the Year award underscores the commitment ConvergeOne has made to design and deliver best-in-class communication solutions and services," said Paul K. Maier, President, Services Organization, ConvergeOne. "Receiving this award from Avaya reinforces ConvergeOne's leadership position and reflects our continuing commitment to customers," said Maier.

About ConvergeOne

Founded in 1993, ConvergeOne is a leading global IT service provider of collaboration and technology solutions for large and medium enterprise with decades of experience assisting customers to transform their digital infrastructure and realize a return on investment. Over 7,200 enterprise and mid-market customers trust ConvergeOne with collaboration, enterprise networking, data center, cloud and security solutions to achieve business outcomes. Our investments in cloud infrastructure and managed services provide transformational opportunities for customers to achieve financial and operational benefits with leading technologies.

ConvergeOne has partnerships with more than 300 global industry leaders, including Avaya, Cisco, IBM, Genesys and Microsoft to customize specific business outcomes. We deliver solutions with a full life cycle approach including strategy, design and implementation with professional, managed and support services. ConvergeOne holds more than 2,100 technical certifications across hundreds of engineers throughout North America including three Network Operations Centers. More information is available at www.convergeone.com.

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