

## **ConvergeOne Named Overall Partner Of The Year And Services Partner Of The Year For 2016 By Avaya**

EAGAN, Minn., Feb. 17, 2017 /[PRNewswire](#)/ -- ConvergeOne, a leading global provider of state-of-the-art communications and data solutions, announced today that Avaya has named ConvergeOne Overall Partner of the Year for 2016. The recognition is the highest honor awarded to a partner by Avaya. The company was also distinguished as Service Partner of the Year for 2016. Avaya announced all the award winners this week during Avaya ENGAGE 2017 in Las Vegas, Nevada.

### **Overall Partner of the Year**

ConvergeOne received the accolade for Overall Partner of the Year, recognizing its outstanding revenue growth in 2016 in Product and Services in all sectors. Further to its aforementioned achievements, ConvergeOne is also lauded as Avaya's top partner with leading virtual infrastructure and performance growth.

### **Service Partner of the Year**

ConvergeOne is a single-source provider for IT needs; from phone systems and computer networks, to hardware and application development. As an Avaya partner, ConvergeOne has demonstrated best-in-class growth in all services. This includes maintenance services with high renewal rates and Contact Center growth of 30 percent. It's also led the roll out of C1 Cloud Powered by Avaya.

"As an Avaya partner, ConvergeOne has demonstrated best-in-class growth in services with superb renewal rates, excellent customer retention and delivery metrics that demonstrate their absolute customer focus," said Gary Levy, Vice President of U.S. Channels, Avaya. "Not only have they grown their Avaya Networking business, but they have also been integral in a number of large strategic Breeze wins for Avaya in 2016."

"Being honored with the 2016 Overall Partner of the Year and Service Partner of the Year awards truly underscores the commitment ConvergeOne has made to design and deliver best-in-class communication solutions," said John F. Lyons, President and Chief Executive Officer, Enterprise, ConvergeOne. "Receiving Avaya's awards reinforces ConvergeOne's leadership position and reflects our continuing commitment to customers," said Lyons.

### **About ConvergeOne, Inc.**

Founded in July 2005, ConvergeOne is a leading provider of custom information, communications and data technology solutions and services for any environment, regardless of existing vendors or systems. The company offers best-in-class solutions in customer experience, collaboration, contact center, cloud, enterprise computing, data center and virtualization, enterprise networking, and security. Through its best-of-breed Professional Services, ConvergeOne can facilitate everything from system design and installment to application development and infrastructure. Its industry-leading Managed Services experts provide ongoing support for contact centers, collaboration, data centers, networking, and security. With the ability to enable and support cloud services at any level, ConvergeOne has achieved a new, elevated level of partnership with its clients, and has gained a significant competitive advantage over other managed service and support organizations across the U.S.

The company has earned more than 1,700 industry certifications and has strategic partnerships with more than 100 global industry leaders, including Avaya, Cisco, IBM, Interactive Intelligence, and Microsoft. Headquartered in Eagan, Minn., ConvergeOne maintains more than 30 offices, 3 Network Operating Centers and more than 1,350 employees nationwide. ConvergeOne joined the Clearlake Capital Group, L.P. portfolio in June 2014. Clearlake is a private investment firm with a sector-focused approach. The firm seeks to partner with world-class management teams by providing patient, long-term capital to dynamic businesses that can benefit from Clearlake's operational and strategic expertise. The firm's core target sectors include industrials, energy and power; technology, communications, and business services; and consumer products and services.


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