

## **ConvergeOne Wins 2017 IBM Beacon Award For Outstanding Analytics Platform Solution**

**IBM Beacon Awards recognize select Business Partners for delivering innovative IBM-based solutions to help clients prevail in today's market**

EAGAN, Minn., Feb. 15, 2017 /PRNewswire/ -- ConvergeOne, a leading global provider of modern communications and data solutions, was named a winner of a 2017 IBM Beacon Award for Outstanding Analytics Platform Solution. This honor is awarded to select IBM Business Partners that deliver outstanding solutions across IBM's broad product and service portfolio to drive business value for customers. The 2017 awards recognize achievements across a wide-range of growing solution areas, including cloud and Watson IoT, all of which are helping clients thrive in the cognitive era.

"ConvergeOne, Inc. is honored to accept this Beacon Award for Outstanding Analytics Platform Solution in cooperation with our customer and partner Allegiant Airlines. Without their thirst for innovation and IBM's amazing portfolio this would not be possible," says Erik Cline, Vice President, ConvergeOne, Inc. "We look forward to continuing our work on interesting projects in this space that will benefit our entire customer set."

The Beacon Awards are an integral part of IBM's Business Partner recognition program. Announced at the IBM PartnerWorld Leadership Conference in Las Vegas, Nevada, United States, the winners are selected by a panel of expert judges consisting of IBM executives, industry analysts and members of the press. The awards are given to Business Partners around the world who have demonstrated business excellence in delivering IBM-based solutions to clients to drive transformation and business growth. This year's awards recognized Business Partner achievements across 19 award categories encompassing a wide-range of solution areas, including analytics, collaboration, cloud, commerce, cognitive, Watson IoT and security.

"By delivering innovative solutions to drive business value, Beacon Award winners help transform the way their clients and industries do business," said Marc Dupaquier, general manager, IBM Global Business Partners. "We'd like to congratulate ConvergeOne, Inc. on winning the Beacon Award for Outstanding Analytics Platform Solution and delivering exceptional client satisfaction and results."

For more information about the IBM Beacon Awards, including details on the winners and finalists, please visit: [https://www-304.ibm.com/partnerworld/wps/servlet/ContentHandler/pw\\_com\\_prb\\_beacon](https://www-304.ibm.com/partnerworld/wps/servlet/ContentHandler/pw_com_prb_beacon).

To learn more about IBM PartnerWorld, a comprehensive program that offers marketing and sales resources, training, certification and technical support to help create new revenue and market opportunities for IBM Business Partners, visit <http://www.ibm.com/partnerworld>.

### **About ConvergeOne, Inc.**

Founded in July 2005, ConvergeOne is a leading provider of custom information, communications and data technology solutions and services for any environment, regardless of existing vendors or systems. The company offers best-in-class solutions in customer experience, collaboration, contact center, cloud, enterprise computing, data center and virtualization, enterprise networking, and security. Through its best-of-breed Professional Services, ConvergeOne can facilitate everything from system design and installment to application development and infrastructure. Its industry-leading Managed Services experts provide ongoing support for contact centers, collaboration, data centers, networking, and security. With the ability to enable and support cloud services at any level, ConvergeOne has achieved a new, elevated level of partnership with its clients, and has gained a significant competitive advantage over other managed service and support organizations across the U.S.

The company has earned more than 1,700 industry certifications and has strategic partnerships with more than 100 global industry leaders, including Avaya, Cisco, IBM, Interactive Intelligence, and Microsoft. Headquartered in Eagan, Minn., ConvergeOne maintains more than 30 offices, 3 Network Operating Centers and more than 1,350 employees nationwide. ConvergeOne joined the Clearlake Capital Group, L.P. portfolio in June 2014. Clearlake is a private investment firm with a sector-focused approach. The firm seeks to partner with world-class management teams by providing patient, long-term capital to dynamic businesses that can benefit from Clearlake's operational and strategic expertise. The firm's core target sectors include industrials, energy and power; technology, communications, and business services; and consumer products and services.

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