

## **NACR a Contracted Reseller of Extreme Networks Solutions in Georgia**

### **Diamond Partner NACR Certified to Sell and Implement Extreme Infrastructure Products for Public Sector**

EAGAN, Minn., Nov. 9, 2010 /[PRNewswire](#)/ -- Communications solution provider NACR (North American Communications Resource, Inc.) is now a certified reseller on the Georgia State Contract for Extreme Networks, a leading provider of high performance network solutions. The relationship means any public sector entity that is eligible under the Georgia contract can purchase Extreme Networks data products from NACR to take advantage of pre-negotiated pricing, discounts, and warranties. As a certified reseller, NACR is also trained and authorized to implement Extreme solutions.

NACR is a leading nationwide provider of value-added communications solutions — delivering comprehensive sales, consultative, training, and technical support, as well as managed services, maintenance, and repairs. NACR works closely with Extreme Networks and other leading technology innovators to help integrate best-in-breed hardware, software, and applications into best-in-class multivendor solutions.

"Together, NACR and Extreme Networks have already helped a great many customers reduce communications network costs while improving operational efficiency and service delivery," according to Craig Chumley, NACR Sales Director for Georgia. "With the streamlined quoting, ordering, fulfillment, and shipping process in place under this contract, customers may also be able to save time, energy, and money by working with NACR."

As an Extreme Networks Diamond Channel Partner and 2009 Business Partner of the Year, NACR is well positioned to help design and deliver sophisticated network solutions to public sector customers. Some of these entities eligible to make purchases under the contract include state and local governments, and K-12 and higher education organizations.

"Faced with limited resources and reduced budgets, IT professionals in the public sector are under tremendous pressure to maximize the value of their network investments," said NACR's Chumley. "We're here to help them make the best use of their networks in order to streamline operations, provide more responsive service, and control costs."

The NACR staff includes a team of specialists who are highly trained and experienced in the State/Local Government and Education (SLE) industries. For instance, the SLE team is well versed in government processes and regulatory requirements such as JITC certification and Section 508 compliance. Customers working with NACR also have access to its comprehensive portfolio of solutions, personalized support, and resources including the high-tech NACR staging lab and Network Operations Centers (NOCs).

For more information about NACR and Extreme Networks solutions, existing customers can call their NACR representatives and new customers can contact the company at **1-651-796-6680** or visit online at **[nacr.com](http://nacr.com)**.

#### **About NACR**

With offices nationwide, industry award-winning NACR (Eagan, MN) is a certified Avaya Platinum Channel Partner, seven-time Avaya BusinessPartner of the Year, and a leading provider of communications solutions for businesses. Its highly trained and experienced team, with more than 300 industry-recognized certifications, delivers proven, scalable, cost-effective solutions tailored to a customer's end-to-end needs, from sales through ongoing support. Using sophisticated processes, advanced tools, and two high-tech Network Operations Centers (NOCs), NACR provides comprehensive monitoring and managed services for multivendor infrastructures. And to help customers keep pace with changing technology and business needs, the NACR Center of Excellence for Learning and Development provides training and educational opportunities. For more information, call **1-888-321-NACR** (6227) or visit [www.nacr.com](http://www.nacr.com).

#### **About Extreme Networks, Inc.**

Extreme Networks provides converged Ethernet network infrastructures that support data, voice and video for enterprises and service providers. The company's network solutions feature high performance, high availability and scalable switching solutions that enable organizations to address real-world communications challenges and opportunities. Operating in more than 50 countries, Extreme Networks provides wired and wireless secure LANs, data center infrastructure and Service Provider Ethernet transport solutions that are complemented by global, 24x7 service and support. For more information, visit: <http://www.extremenetworks.com>

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Except for the historical information contained herein, the matters set forth in this press release, including without limitation statements as to features and benefits of the products, are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements speak only as of the date. Because such statements deal with future events, they are subject to risks and uncertainties, including network design and actual results of use of the product in different environments. We undertake no obligation to update the forward-looking information in this release. Other important factors which could cause actual results to differ materially are contained in the Company's 10-Qs and 10-Ks which are on file with the Securities and Exchange Commission. <http://www.sec.gov>

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